## Module 5

## Pay Yourself First

Pay Yourself First

## Introductions

- Instructor and student introductions
- Module overview

Pay Yourself First

## Student Introductions

- Your name
- Your expectations, questions, and concerns about saving


## Purpose

Pay Yourself First will:

- Help you identify ways you can save money.
- Introduce savings options that you can use to save toward your goals.


## Objectives

By the end of this course you will be able to:

- Explain why it is important to save.
- Determine goals toward which you want to save.
- Identify savings options.
- Determine which savings options will help you reach your savings goals.


## Agenda and Ground Rules

- 90 minutes long
- One 10-minute break
- Training methods
- Class participation


## Pay Yourself First

When you get your paycheck, put some of that money in a savings account before you pay your bills.


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## Benefits of Paying Yourself First

- Learn to manage money better.
- Save money toward your goals.
- Improve your standard of living.
- Have money for emergencies.


## Interest

## Interest is:

- An amount of money banks or other financial institution pay you for keeping money on deposit with them.
- Expressed as a percentage.


## Compound Interest

Money you earn on the "previously paid" interest in your account.


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## Saving \$1 A Day

|  | No Interest | 5\% Daily <br> Compounding |
| :---: | :---: | :---: |
| Year 1 | $\$ 365$ | $\$ 374$ |
| Year 5 | $\$ 1,825$ | $\$ 2,073$ |
| Year 10 | $\$ 3,650$ | $\$ 4,735$ |
| Year 30 | $\$ 10,950$ | $\$ 25,415$ |

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## Saving \$5 A Day

|  |  | No Interest |
| :---: | :---: | :---: |
|  | 5\% Daily <br> Compounding |  |
| Year 1 | $\$ 1,825$ | $\$ 1,871$ |
| Year 5 | $\$ 9,125$ | $\$ 10,366$ |
| Year 10 | $\$ 18,250$ | $\$ 23,677$ |
| Fok <br> 涂 | Year 30 | $\$ 54,750$ |

## Annual Percentage Yield (APY)

The amount of interest you will earn on a yearly basis, expressed as a percentage.

- The more often your money compounds, the higher the APY, and the more interest you will receive.
- Compare the APYs of different accounts, not the interest rate.


## The Rule of 72

## Lets you know:

- How long it will take for your savings to double in value.
- What interest rate you need to earn to double your money in a set number of years.


## Two Ways to Save

- Open a savings account.
- Buy an investment.


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## Savings Accounts

- Earn interest.
- Give you easy access to your money.
- Are federally insured by the FDIC or NCUA.


## Four Savings Products

- Statement savings account
- Club account
- Money market account
- Certificate of deposit (CD)


## Special Accounts

- Individual Development Account (IDA)
- Electronic Transfer Account (ETA)
- 529 College Savings Plan


## Investments

Long-term savings options you purchase for future income or financial benefit. Investments:

- Are NOT federally insured.
- Are riskier than deposit accounts.
- Usually give you a higher rate of return than deposit accounts.


## Investment Products

## - Bonds

- Stocks
- Mutual funds
- Retirement investments


## Other Investments

- Owning a home
- Owning a business


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## Decision Factors

- How much do you want to accumulate?
- How long can you leave your money invested?
- How do you feel about risking your money?

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